



CHOCOLATE FOODSERVICE COLLECTION

- **IMPRESS YOUR CUSTOMERS** by featuring Ghirardelli. They will be more likely to buy a mocha if they know it's made with Ghirardelli.
- **MAKE YOUR DRINKS THE BEST TASTING** by relying on Ghirardelli's heritage of using only premium quality ingredients.
- **MINIMIZE YOUR OPERATIONAL COMPLEXITY** and use Ghirardelli chocolate and White Chocolate products as a base for your flavored drinks.
- **ADD VARIETY TO YOUR MENU** with Barista Dark Mini Chips, Double Chocolate Hot Cocoa (frozen or hot), and our Frappés.

GHIRARDELLI SAUCES

GHIRARDELLI UPC#	PRODUCT DESCRIPTION	PACKAGE SIZE	CASE WEIGHT
62057	Black Label Chocolate Flavored Sauce	(6) 64 fl. Oz. Plastic Bottles	35.5 lbs.
62052	Sweet Ground Chocolate & Cocoa Flavored Sauce	(6) 64 fl. Oz. Plastic Bottles	35.5 lbs.
62051	Classic White Flavored Sauce	(6) 64 fl. Oz. Plastic Bottles	36.8 lbs.
62053	Creamy Caramel Sauce Cocoa Flavored Sauce	(6) 64 fl. Oz. Plastic Bottles	38 lbs.
62040	Black Label Flavored Chocolate Sauce	(6) 96 fl. Oz. Cans	50.1 lbs.
62065	Classic White Flavored Sauce	(6) 96 fl. Oz. Cans	50.9 lbs.
62041	Creamy Caramel Flavored Sauce	(6) 96 fl. Oz. Cans	51.8 lbs.

GHIRARDELLI GROUND CHOCOLATE **Steam with milk*

GHIRARDELLI UPC#	PRODUCT DESCRIPTION	PACKAGE SIZE	CASE WEIGHT
62023	Sweet Ground Chocolate & Cocoa*	(6) 3 lb. canister	25.5 lbs.
62030	Sweet Ground Chocolate & Cocoa*	10 lb. case	10.7 lbs.
62028	Sweet Ground Chocolate & Cocoa*	30 lb. case	32 lbs.
62025	Sweet Ground Chocolate & Cocoa*	50 lb. case	52 lbs.
62038	Sweet Ground White Chocolate Flavor*	(6) 3.12lb. canister	25.5 lbs.
62029	Sweet Ground White Chocolate Flavor*	10 lb. case	10.7 lbs.
62031	Sweet Ground White Chocolate Flavor*	25 lb. case	26.3 lbs.
62012	Double Chocolate Hot Cocoa (<i>Mix with water</i>)	(4) 2lb. Pouch	8.7 lbs.
62083	Double Chocolate Hot Cocoa (<i>Mix with water</i>)	6/15/1.5 oz. Packets	10.7 lbs.

BLENDED DRINKS

GHIRARDELLI UPC#	PRODUCT DESCRIPTION	PACKAGE SIZE	CASE WEIGHT
66202	Frappé Classico – Double Chocolate	10 lb. case	10.7 lbs.
66203	Frappé Classico – Classic White	10 lb. case	10.7 lbs.
66200	Frappé Classico – Double Chocolate	(6) 3.12 lb. canister	25.5 lbs.
66201	Frappé Classico – Classic White	(6) 3.12 lb. canister	25.5 lbs.

GHIRARDELLI CHOCOLATE & COCOA

GHIRARDELLI UPC#	PRODUCT DESCRIPTION	PACKAGE SIZE	CASE WEIGHT
64102	Barista Dark Chocolate Mini-Chips	10 lb. case	10.5 lbs.
63116	Semi-Sweet Chips 1000 count	25 lb. case	25.3 lbs.
64250	Semi-Sweet Chips 4000 count	25 lb. case	25.3 lbs.
69069	Sunrise 15-17% Fat – Ph 7.5	25 lb. case	26.7 lbs.
69072	Superior Cocoa 10-12% Fat – Ph 6.8	25 lb. case	26.7 lbs.

Ghirardelli Chocolate Company • 1111 139th Avenue, San Leandro CA 94578 • 800.877.9338 x 2627

Visit our web site at: WWW.GHIRARDELLI.COM/FOODSERVICE



PREMIUM BEVERAGE INGREDIENTS



Ghirardelli's line of premium beverage ingredients are specifically designed for Specialty Coffee drinks. Served hot in mochas or blended with ice you can taste the heritage of over 150 years of fine chocolate in every product we provide.

Take the moment to enjoy the luxuriously deep, intense chocolate experience cherished by true chocolate lovers...

GHIRARDELLI – MOMENTS OF TIMELESS PLEASURE™

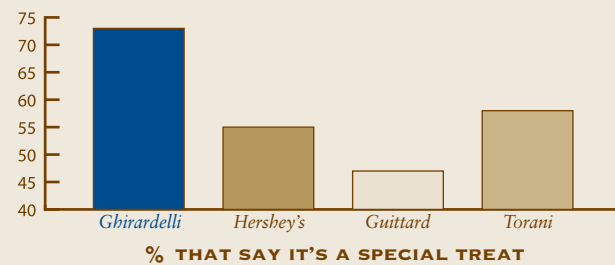
YOUR CUSTOMERS COME TO YOU FOR SOMETHING SPECIAL – SOMETHING A LITTLE LUXURIOUS.

GHIRARDELLI'S LINE OF FOODSERVICE PRODUCTS

*According to consumers Ghirardelli makes the best mochas.**

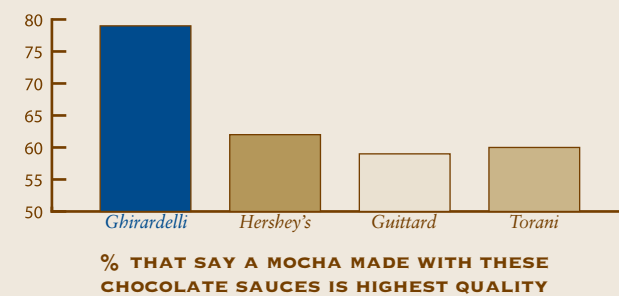
MOCHAS MADE WITH GHIRARDELLI CREATE AN EXCEPTIONALLY SPECIAL TREAT.

As if a mocha itself weren't a special enough treat, consumers think that a mocha made with Ghirardelli is even more special than a mocha made with other brands.



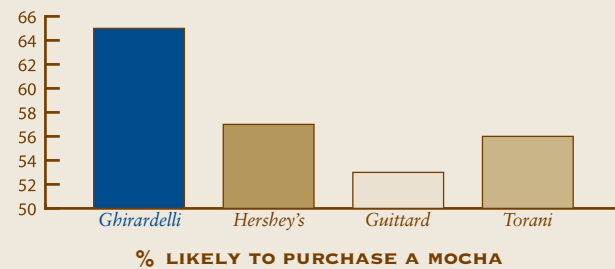
GHIRARDELLI MAKES THE HIGHEST-QUALITY MOCHA.

By nearly a 2 to 1 margin, Ghirardelli's long-standing reputation for making fine chocolates carries into our line of sauces and powders—further enhancing your standing as a quality coffee shop.



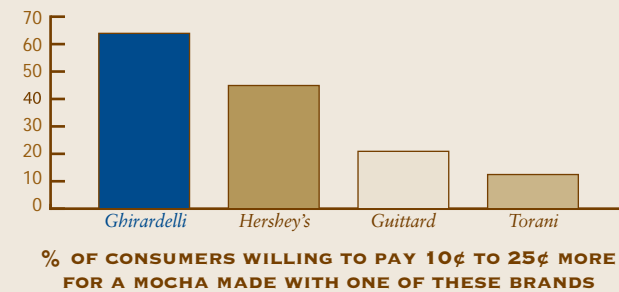
GHIRARDELLI CAN GIVE YOU A COMPETITIVE EDGE.

Ghirardelli's legendary image means that consumers are more likely to buy a mocha made with Ghirardelli than any other brand.



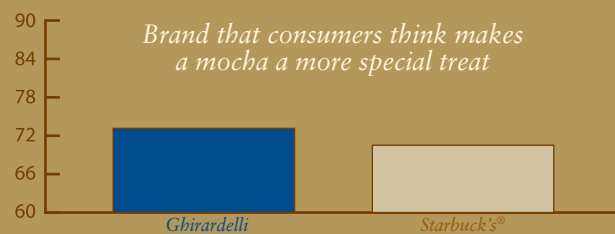
CONSUMERS ARE WILLING TO PAY MORE FOR AN UPSCALE MOCHA.

Consumers are willing to pay more for mocha made with Ghirardelli Chocolate than any other brand.



GHIRARDELLI BRINGS YOU THE STRENGTH OF A NATIONALLY RECOGNIZED BRAND.

Using Ghirardelli allows you to go head-to-head with national chains. In fact, over half of all consumers said they would pay more for a mocha made with Ghirardelli chocolate than a mocha made from a leading national chain.



GHIRARDELLI SAUCES

Ghirardelli's Black Label Chocolate, Sweet Ground Chocolate, Classic White and Creamy Caramel sauces are available in 64oz. bottles. The Black Label, Classic White and Caramel sauces are also available in 96 fl. oz. cans. They deliver great tasting mochas and hot chocolate.



NOTE: Packed in 10 lb box (tin is a promotional item)

CHOCOLATE AND COCOA POWDERS

Barista Dark Chocolate Mini-Chips, 25 lb. Semi-Sweet Chips 1,000, 4,000 count and 25 lb. Superior and Sunrise Cocoa Powders.



DOUBLE CHOCOLATE HOT COCOA

Just add hot water with our Ghirardelli Double Chocolate Hot Cocoa for an intense, lingering chocolate experience. Blend with ice for a "frozen" hot chocolate treat.



GHIRARDELLI SWEET GROUND CHOCOLATE

Ghirardelli's Sweet Ground Chocolate is our classic recipe developed over 100 years ago. It's become the standard for great mochas and is also available in white chocolate.



GHIRARDELLI BLENDED DRINKS

Cold blended drinks have become increasingly popular. They not only increase business during the warm summer months, but can extend your daypart business into the afternoon. Our Frappé Classico is specifically designed to stay thick and not settle when mixed. It's available in Double Chocolate and White Chocolate.

*Center For Culinary Development